# COUNCIL FOR EXCEPTIONAL CHILDREN BOARD OF DIRECTORS

July 6 - 7, 2023

#### **MINUTES**

(Approved November 5, 2023)

# Thursday, July 6, 2023

# 1.0 Official Items

# 1.1 Call to Order

President Andrea D. Jasper called the regular meeting of the Council for Exceptional Children Board of Directors to order at 1:08 p.m. ET.

# 1.2 Record of Attendance; Determination of Quorum

Executive Director Chad Rummel called the roll. A quorum of the following Directors was present:

Angie Jasper, President Kareem Thompson, President Elect Danielle Kovach, Immediate Past President Jennifer Lesh, Treasurer Tisa Aceves Anna Adl Joy Banks Sacha Cartagena Ben Hicks **Kurt Hulett** Laural Jackson Concetta Lewis Charmion Rush Zelphine Smith-Dixon Ben Tillotson Mitch Yell

# 1.3 Adoption of Board Business Meeting Agenda

MOTION: Laural Jackson moved to adopt the agenda.

Sacha Cartagena seconded.

Motion passed.

# **Unofficial Business: Mega Issue: Supporting Families**

# **Discussion Questions**

- How can CEC help our members better engage "with" families in schools, policy work, and research practice?
- What can CEC do to more intentionally engage "with" families as partners in our work?
- What's needed that's not currently being provided for families and in line with CEC's strategic plan?
- Related to this topic, what are some next steps CEC can engage in to move this work forward?

# 2.0 Mega Issue-Related Items

There were no board actions taken as a follow-up to the mega-issue discussion.

# 3.0 Strategic Plan

Executive Director, Chad Rummel, provided the following information on strategic plan deliverables:

Develop Framework for "TeachSped.or g"		Create Student Teacher Support Steering Cmte	NCTM Workgroup	Explore Minority Leadership Program	Develop new plan for Affinity groups and place call	20 22 -3	Develop CAN Job Description			Place first three Units into Unit Advancement Program		Launch Member Onboarding Webinars
Create Content for TeachSped.org		Develop/Launc h Student Teacher Support Program	Host Fall Conference on "Tier 1 Literacy"		Online training for new Affinity Groups	20 22 -4	Develop CAN Landing	Exhibit at NAGC, NASDSE, CASE, TED	Launch SpedWeek Resources (week of 12/2)	Place two additional Units into UAP	Develop List of Celebratory Days (AD)	
Collect TeachSped Testimonials at Convention		Deliver Student Teacher Support Program			1 activity per AG at Convention	20 23 -1	Page for Tools, Resources, Updates				Work with DRC to develop Interdivisiona I Grant Program	
Launch TeachSped		Deliver Student Teacher Support Program				20 23 -2	Host Virtual Advocacy Day			Amp Up Teacher Appreciation Week		
Create/Launch YouTube Campaign	Create Mentoring Steering Crnte	Evaluate Student Teacher Support Program	Create Resources for Nationally Recognized/Ac credited Programs	Explore "Culturally Responsive Education" Credential"		20 23 -3	Monthly meetings with ED	Provide resources for chapters for recruitment	Establish "Listening Strategy" for Board and Staff		Develop Social Media Strategy/Acti on Plan	Implemer Quarterly Membersh Town Hall
Create TeachSped Recruitment Resources	Pilot EC Mentoring Program *by Units*	Explore Higher Ed Teacher Resources (with TED)	Host PD Fair	Explore Certificate Program for ALL School Personnel		20 23 -4			Audit Web for International- friendly language			Develop Media Relations Strategy/Ar on Plan
Host Virtual Career Fair for HS Students	Launch Monthly Research R2P Webinars based on TEC					20 24 -1						

# 4.0 Policy Items (Public or Operational)

No items were submitted.

#### 5.0 Reports / Pro Forma Items

#### 5.1 Unit Advancement Program (UAP) Update

Danielle Wieczorek, Component Services Manager, provided the following information on CEC's Unit Advance Program:

#### Purpose & Goals:

- Purpose: help units expand capacity to do more programming and state-level policy work
  - o How: Provide Individualized Support to CEC Units
- Goals of UAP:
  - o Increase membership engagement, retention, and recruitment through focused strategy
  - Support Board and volunteer management and engagement
  - o Improve Unit Operations & Programming

#### **How We Got Here:**

- Staff Changes: Absence of staff support until component support roles made some "slip" in regard to operations, engagement and programming
- New Staff: Brannan Meyers was hired as Director of Component Services
- Support Requests: Leaders continuing to crave resources, templates, coaching, etc.
- More Support Needed: Identified that some units had a need for increased levels of support in these areas due to the absence of CEC-provided support over time
- New Staff Added: Addition of Danielle Wieczorek as Component Services Manager (CSM) role to combat these needs
- Units Identified: The UAP was developed by Danielle and program participants were selected and the program was launched in 2022

# **Support Provided:**

- Virtual: All meetings are conducted virtually; no travel costs are associated with program
- Monthly Check-Ins: CSM meets with presidential line each month and is available to meet with chairs as needed
- Additional Support: CSM is available to meet with committees for special events/programs
- No Cost: CEC covers the cost for units to participate

#### **Starting the Process:**

- Unit Completes Matrix & Application
- Unit leaders meet with CSM to discuss application and establish priority areas of support
- Identify areas of focus, propose goals to presidential line for the duration of the program
- Onboard Unit leadership

#### **Unit Performance Matrix:**

A rating matrix (attached) was developed that assesses operational performance in the following areas:

- Strategic Plan
- Operations: Form 990, Non-Profit Status, Budget, Bylaws, Policy Manual, Operations Manual
- Board Management: Term Limits, Elections, Position Descriptions, Board Orientation, Use of Volunteer Square
- Professional Development: Unit-created Professional Development (PD) Programs and Resources. Use of CEC-Created Professional Development (PD) Programs and Resources
- Programming: Advocacy, Networking,
- Communications and Branding: Official CEC Logo, Communications Plan/Strategy, Branding, Website, Social Media, Member Communications
- Member Engagement: Renewals and Lapsed Members, Website Membership Registration Page,
   New Member Welcome Letters and Onboarding

#### **Current Participants:**

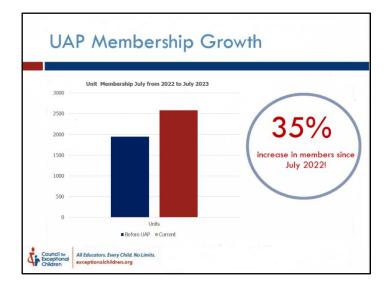
- Tennessee:
  - Strengthen volunteer resources & Board transitions
  - o Offer Professional Development & Networking
  - Support local chapter program
- California:
  - o Strengthen volunteer resources & Board transitions
  - o Offer Professional Development & Networking
  - Support local chapter program
- Kansas:
  - Strengthen connection with current members
  - o Improve reputation with potential new members
  - Hold more Professional Development opportunities
- Hawaii:
  - o Create "community" with membership
  - Strengthen reputation with potential with state DOE
  - o Increase communication with members
- New York:
  - Build Board of Directors
  - o Create new partnerships/collaboration
  - o Develop brand for website and social media

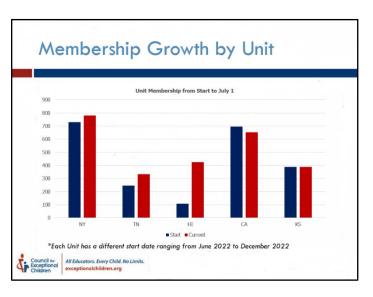
#### **Primary Areas of Focus:**

- Development of local chapters to overcome physical landscape of state
  - Resources, plans/reports, roll-out process
- Event planning support
  - Logistics, best practices, communication and surveys
- Media and communication
  - Newsletters, event/program promotion, website audit and updates
- Operations
  - o Job descriptions, bylaw reviews, election support, resource development, budgeting
- Volunteer recruitment & retention
  - Volunteer pipeline development, board member succession planning/transitions, development of supporting operational documents, identify needs for new roles or committees
- Increase Unit's credibility with members & non-members

#### **UAP Membership Growth:**

Overall Total 1950 -> 2580 --- 32% increase in new members since inception (630 new members)





#### **Unit Successes:**

- Increased visibility & strengthening reputation
  - o TN State Conference
  - NY Conference (422 site visits, 241 program uses), social media and website development
  - o HI Newsletter, CEC23 gathering
  - o CA Mailer, developing communications
  - o KS PD Day promotion
- Increased member connection opportunities
  - o HI pre-con Webinar, started newsletter
  - o NY event hosting & sponsoring at non-CEC events, book club, volunteer recruitment
  - o TN Planning for regional chapters
- Board development & growth
  - NY Recruited and retained 6 new board members; development of transition resources
  - TN Board retreat

#### **Additional Unit Support**

- Revival of Units (Actively working with DC; Nevada is recruiting support)
- Postcards or event promotion
- Attendance at board meetings to review CEC resources and support available
- Launch of new chapter structures
- Resource development
- Job descriptions
- Unit Town Halls
- Policy and advocacy

#### **Next Steps:**

- Tracking of all Units
  - Targeted marketing/recruitment for UAP & office hours
- Building off-boarding for NYS CEC
  - o Establishing follow-up meetings & touchpoints
  - Check-in with Matrix six months after roll off
- Hope to use Leadership Institute assessments to inform assessments of Units

# 5.2 Student Teacher Support Program Update

Brannan Meyers, Component Services Director, provided the following information:

# Purpose & Goal:

- Purpose:
  - To support Strategic Plan Goal #1 (prepare and retain a diverse and effective workforce)
- Tactic:
  - Complimentary 6-month CEC membership (including insurance)
  - o Provide ongoing support throughout semester
- Goal:
  - Increase pre-service teachers in CEC
  - Support student teachers
  - o Engage student members with CEC
  - o Retain new members

#### **First Cohort:**

- 407 individuals joined the initial cohort
- First Cohort didn't have an external cost
- Fall Cohort will be \$15 per student for Insurance

#### **Support Offered:**

- Welcome Video
- Weekly Resources:
  - o 12 weeks of information specific for students to supplement training
  - Materials sent to university advisor and cooperating teacher
  - Online Community
  - Virtual Townhall
  - Access to Mentors

#### **Goals for Fall 2023 Cohort:**

- Increase Knowledge of CEC Resources
  - Utilize more of CEC's resources to showcase membership value (fewer made by workgroup)
- Networking
  - o Increase utilization of online community
  - Engage Earlier
  - More virtual check-ins
- Supporting Mentors/Cooperating Teachers
  - Add materials for student teacher mentors
  - o Consider a separate online community
- Retention
  - Work with CEC Membership Director to develop targeted campaign
  - Track better data, ROI for CEC

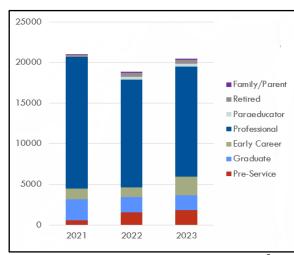
# 5.3 Engagement Update

Gennith Johnson, Chief Engagement Officer, provided the following information:

# **CEC Membership Breakdown by Year**

The current membership count is 20,466. The majority of our membership continues to be professional members as the largest category followed by early career then graduate students. We did have an increase in pre-service members from the Student Teacher Workgroup Program.

- 3-Year Average: 20,081 members
  - o 2021: 20,954
  - o 2022: 18,824
  - o **2023: 20,466**
- 2023 Membership Count: 20,466
- Membership breakdown (% of total):
  - o Pre-Service: 1,818 (6%)
  - o Graduate: 1,796 (8.78%)
  - o Early Career: 2,310 (11.29%)
  - o Professional: 13,530 (68%)
  - o Paraeducator: 365 (1.78%)
  - o Retired: 527 (2.58%)
  - o Family/Parent Affiliate: 120 (0.59%)



#### **New Membership Initiatives**

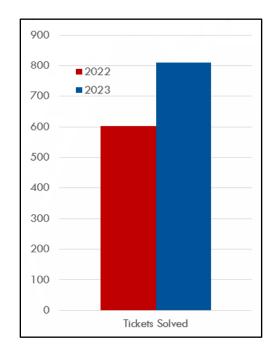
- EBG MemberDeals is the industry leader that offers free perks with the brands you know and love with exclusive offers to partners like Disney and Universal. This includes discounts not available to the general public. We work with small and large organizations alike, including AAA, USAA, Sam's Club and T-Mobile as some of our best-known partners.
- New onboarding/welcome emails to members are now set to based on self-selected primary interest categories. This will enable us to deliver webinars, publications, journals, pitches to join Divisions, etc. all based on the members' primary interest. This was done to show a stronger value proposition between CEC and our resources and how they directly support the member.
- Resumed the use of a printing service to reduce staff time and increase efficiency during membership renewal invoicing.
- We are now engaging more through social media with outreach to both members and nonmembers alike to encourage membership. An example of this is our current Summer Engagement Campaign, which is delivering information to help teachers be prepared for the fall semester with tools and resources to support them.
- Cross-selling and promoting membership in collaboration with professional development team.
   We are using member vs. non-member pricing and post-event outreach to encourage membership engagement and recruitment.
- Working on new campaigns that will capture those that did not join CEC for one reason or another. Whether it be that they just wanted access to a free program or they started to join and did not finish, we are developing campaigns to capture those individuals.

#### **Member Services:**

In fall 2022, the Member Services team implemented new customer service strategies with the addition of new staff.

• Solved Tickets: 35% increase

Requestor Wait Time: 94% decrease



#### **Diversity Committee:**

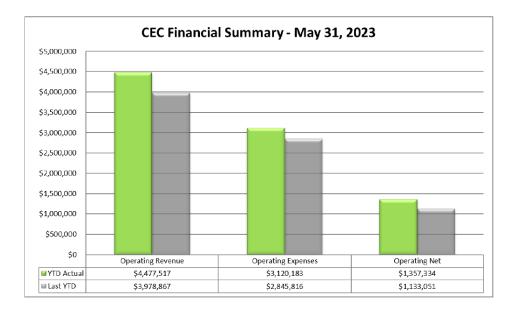
- 60+ applications received
- 6 committee members selected representing a variety of backgrounds and experience within DEIA.
- Representation from grad students, classroom teachers, administrators & faculty
- Additional members not selected are willing to serve for short term volunteer opportunities related to DEIA
- Next Steps:
  - o Review Project 2020 Report
  - Kick off planning for Leadership Academy
  - Terminology Discussion

# **Racial Justice Grant:**

- Provided grants up to \$1,000 (\$3,000 total) for initiatives engaging practioners, children/youth, families or other stakeholders with disabilities from minoritized groups.
- 18 applications were submitted
- 4 awards distributed
  - o Breaking Down Language Barriers (\$1,000): Donna Heim, special education parent liaison, Crowley (TX) Independent School District
  - Implementing Multi-Tiered Language Curriculum for Native American Students (\$1,000):
     Sunaina Shenoy, Assistant Professor, Department of Special Education, University of New Mexico
  - Beyond With Books (\$500): Milsha Reid, Ph.D., Assistant Professor of Special Education,
     Education Department, Carlow University
  - Integrating Disability History & Disabled Identities in K-12 Curricula (\$500): Kathryn Meyer, 3rd year Ph.D. student, Boston University
- Will complete check-in survey this fall
- Recipients required to submit a post-activity report within 3 months of completion

### 5.4 Treasurer's Report - May 2023 Financials

CFO Craig Evans reported the following financial statement analysis for the year ending May 31, 2023.



# **Key Highlights**

- Operating Cash = \$1.5M
- Investment Reserves = \$940K
- Operating Net Surplus = \$1.4M
- Net Assets = \$1.5M

Major Revenue Centers	YTD Actual	% of Annual Budget
Convention	\$2,184,902	109%
Membership	\$930,265	49%
Partnerships (inc. Expo)	\$593,336	91%
Publications & Merch.	\$294,498	47%
LCE Subscriptions	\$141,142	41%
Professional Development	\$110,529	28%
Journals	\$59,163	32%
Component Services	\$66,284	43%

Total Revenue	\$4,477,517	70%
Total Expenses	\$3,120,183	49%

#### 5.5 Consent Agenda

- 5.5.1 Board Meeting Minutes
- 5.5.1.1 March 1, 2023
- 5.5.1.2 May 24, 2023
- 5.5.1.3 April June 2023 Online
- 5.5.2 Committee and Workgroup Reports
- 5.5.2.1 Finance & Audit Standing Committee (Interim)
- 5.5.2.2 Leadership Development Committee (Quarterly)
- 5.5.2.3 Development and Fundraising Committee (Interim)
- 5.5.2.4 Division Relations Committee (Interim)
- 5.5.2.5 Honors Committee (Interim)
- 5.5.2.6 Policy Steering Committee (Interim)
- 5.5.2.7 Professional Standards and Practice Committee (Interim)
- 5.5.2.8 Publications Committee (Interim)
- 5.5.2.9 Student and Early Career Committee (Year-End)
- 5.5.2.10 Yes I Can Committee (Interim)
- 5.5.2.11 Student Teacher Support Workgroup Update
- 5.5.2.12 Teacher Recruitment & Resources Workgroup Update
- 5.5.2.13 President's Report
- 5.5.2.14 Executive Director's Report
- 5.5.2.15 President Elect's Report (Thompson)
- 5.5.2.16 Immediate Past President's Report (Kovach)

**MOTION:** Mitch Yell moved to approve the consent agenda, with the Publications Committee report not being received.

Laural Jackson seconded.

#### **MOTION PASSED.**

# 5.6 Board Committee Liaison Updates (Verbal)

Board members were able to report on the activities of their respective committees.

The board went into recess at 5:13 p.m. ET.

# Friday, July 7, 2023

#### 1.0 Official Items

President Andrea D. Jasper called the regular meeting of the Council for Exceptional Children Board of Directors to order at 8:39 a.m. ET.

# 4.1 Record of Attendance; Determination of Quorum

Executive Director Chad Rummel called the roll. A quorum of the following Directors was present:

Angie Jasper, President Kareem Thompson, President Elect Danielle Kovach, Immediate Past President Jennifer Lesh, Treasurer Tisa Aceves Anna Adl Joy Banks Sacha Cartagena Ben Hicks **Kurt Hulett** Laural Jackson Concetta Lewis Charmion Rush Zelphine Smith-Dixon Ben Tillotson Mitch Yell

# 5.0 Reports / Pro Forma Items

# 5.7 Policy Update

Kuna Tavalin, Senior Policy and Advocacy Advisor, provided the following information/updates:

# **Appropriations**

• Fiscal Responsibility Act

This act increases the federal debt limit, establishes new discretionary spending limits, rescinds unobligated funds, expands work requirements for federal programs, and modifies other requirements related to the federal budget process.

- o Debt ceiling bill temporarily waives the debt limit
- o Impacts appropriations: spending frozen for Fiscal Year (FY) 2024

- Spending can only increase by 1% for FY 2025
- What this means for advocacy
  - Only top-line spending is frozen
  - o Advocacy is critically important

#### **Administration**

Glenna Wright Gallo's nomination as Assistant Secretary for the Office of Special Education and Rehabilitative Services was confirmed. CEC has been vocal in support of her nomination. Executive Director, Chad Rummel, Associate Executive Director for Professional Affairs, Laurie VanderPloeg, and Kuan Tavalin, met with her on June 5<sup>th</sup>. She will be giving the opening keynote at the Special Education Legislative Summit on July 9<sup>th</sup>.

#### Recent External/Internal Actions

- In-person and virtual meetings with appropriators regarding:
  - CEC's appropriations priorities
  - o IDEA funding
  - Educator quality funding
- Review and endorsement of bills:
  - o IDEA Full Funding Act
  - o Bills impacting shortages; students with disabilities
- Coalition Leadership
  - o Department of Education staff at Coalition for Teaching Quality meeting
- Increased CAN Engagement
  - o Topical sessions, increased communication
  - o Five monthly deep-dive sessions on what it means to be a CAN coordinator

# **6.0 Discussion Items**

#### **6.1 Professional Development Update**

Executive Director, Chad Rummel, provided an overview of a new program being rolled out called CEC Solutions, which is meant to provide enterprise solutions to schools, districts, and states in the areas of contract trainings, consultation, and speaking engagements. The Board discussed how the program can widen CEC's impact and create revenue for CEC. Rummel indicated the program could take up to two years to reach a break-even point.

#### **6.2 Paraeducator Award Motion**

**MOTION:** Kareem Thompson moved to approve establishing a Paraeducator Award, as recommended by the Honors Committee;

**Further moved**, that the criteria for the award shall be outlined by six standards identified from the National Resource Center for Paraprofessionals (https://nrcpara.org/) Model; and **Further moved**, that the Honors Committee has the authority to give up to three Paraeducator Awards annually or opt not to grant the award in any given year.

Because this was a motion from a committee, no second was necessary.

# Motion passed.

# 6.3 DLL Legacy Proclamation and Necrology Committee Recognition Funds Motion

The motion was tabled motion due to a concern. Immediate Past President, Danielle Kovach, will contact the committee chair for clarification.

#### **6.4 Interdivisional Grant Program**

The Division Grant Program is intended to foster collaboration among, and engagement within, divisions in order to enhance their viability and, potentially, attract and retain members. In addition, the creation of resources for CEC to share with the entire community will strengthen CEC's ability to support members.

**MOTION:** Sacha Cartagena moved to approve providing \$20,000 in funding to support a minimum of two grants (up to \$10,000 each) for fiscal year 2024 (per the proposal provided), as recommended by the Division Relations Committee, and that renewal of the grant may be requested following DRC and Board review of the program after one year.

Because this was a motion from a committee, no second was necessary.

# Motion passed.

#### 7.0 Executive Session – President Elect Interviews

The board went into executive session at 10:00 a.m. to conduct interviews of two candidates for president elect and came out of executive session at 11:20 a.m.

Julie Bost was appointed to the position of president elect for 2024.

#### 8.0 New Business

The board discussed the Publications Committee Interim Report.

# 9.0 For the Good of the Order and Adjournment

Without objection, President Jasper adjourned the meeting at 11:50 a.m. ET.

# CEC Board of Directors Voting Record

July 6-7, 2023

Member	1.3 Agenda	5.5 Consent Agenda	6.2 Paraeducator Award*	6.3 LPNC Funds Request	6.4 Interdivisional Grant Program*
Jasper	А	Α	Α	Α	А
Thompson	Υ	Υ	1	Υ	Y
Kovach	Υ	Υ	Υ	1	Y
Lesh	Υ	Υ	Υ	2	Y
Aceves	Υ	Υ	Υ	Υ	Y
Adl	Υ	Υ	Υ	Υ	Y
Banks	Υ	Υ	Υ	Α	Y
Cartagena	2	Υ	Υ	Υ	1
Hicks	Υ	Υ	Υ	Υ	Y
Hulett	Υ	Υ	Υ	Υ	Y
Jackson	1	2	Υ	Α	Y
Lewis	Υ	Υ	Υ	Υ	Y
Rush	Υ	Υ	Υ	Υ	Y
Smith-Dixon	Υ	Υ	Υ	Υ	Y
Tillotson	Υ	Υ	Υ	Υ	Y
Yell	Υ	1	Υ	Υ	Y
YES (Y)	15	15	15	13	15
NO (N)	0	0	0	0	0
ABSTAIN (A)	0	0	0	3	0
ABSENT (0)	0	0	0	0	0
OUTCOME	Р	Р	Р	Р	Р

<sup>\*</sup> Motion from a committee; no second necessary.

# **Unit Performance Matrix**

Updated 7/2022

This score card outlines best practices and CEC Headquarters expectations of their Unit.

Strategy

	Not Demonstrated	Below Expectations	Meets Expectations	Exceeds Expectations	Notes
Strategic Plan	Unit does not track	Unit has strategic plan.	Unit has strategic plan	Unit has strategic plan;	
	progress or does not		and it is reviewed at	strategic plan is	
	have a strategic plan.	Progress is rarely	most board meetings	reviewed at every	
		evaluated or tracked in	to drive conversation,	board meeting to drive	
		meeting minutes.	establish goals, and	conversation, establish	
			evaluate progress.	goals, and evaluate	
				progress.	
			Unit website includes		
			strategic plan.	Unit website includes	
				strategic plan and is	
			/	updated with progress	
				made.	

**Operations** 

			Below Expectations		Meets Expe	ectations	Notes	S
Form 990			submit Form 990 on time/d		Unit completed and s	ubmitted Form		
		not submit.			990 on time.			
Non-Profit Statu			Unit does not have non-profit status in		Unit has non-profit st	atus in their		
	t		province.		state/province.			
	Not Dem	onstrated	Below Expectations	N	Meets Expectations	Exceeds Expectat	ions	Notes
Budget	Unit does no budget.	ot have a	Unit has a budget but is unbalanced or is not updated with spending and revenue details	buc spe	t has a balanced dget and updates ending/revenue ails regularly.	Unit has a balanced budget and updates spending/revenue details regularly. Budget is reviewed at every board meeting.		
		]			/ 🗆			
Bylaws,	Unit does no	ot have	Unit has bylaws that	Uni	nit has Bylaws which Unit has Bylaws wh		hich	
Policy Manual,	bylaws.		have not been reviewed	are	re reviewed and are reviewed and			
and			or updated in over a	upo	dated annually.	updated annually.		
Operations Manual			year.		e Unit also uses a icy manual.	Unit also uses a pomanual. Both of that are available on Unwebsite.	iese	
		_				The Unit uses an operations manual support officers an Unit functions.		

# Definitions:

- Bylaws(approved by membership, contains what is necessary to run the organization (Board composition, term limits, officers, etc.)
- Policy Manual (approved by the Board and creates frameworks of authority for decision-making between Board meetings)
- Operations Manual (requires no approval; outlines day-to-day work, processes and timelines for roles and regularly occurring processes (such as election timelines and awards processes)

**Board Management** 

		Belo	w Expectations	Meets Exp	ectations		Notes
Term Limits		Term limits are r	not in place or are outlined	Term limits are in place	, outlined in		
		in governing doc	ument but not followed.	governing documents,	and are followed.		
Elections		Election cycles a	nd eligibility requirements	Election cycles and eligibility requirements			
		are not outlined	in governing documents.	are outlined in governir	ng documents.		
<b>Position Descript</b>	ions	Unit does not ha	ve board member position	Every board member ha	as a detailed and up-		
_		descriptions outli	ned.	to-date position descrip	tion and is outlined		
				in governing documents or manuals.			
<b>Board Orientation</b>	Board Orientation Unit does not co		nduct a board member	Unit conducts a board member orientation			
		orientation.		that includes incoming and outgoing board			
				members. All board members are			
				transitioned by their predecessor and are provided with resources and necessary tools to perform their role.			
	Not	Demonstrated	Below Expectations	Meets Expectations	Exceeds Expectation	ns	Notes
Volunteer	Board	members do	Volunteer Square is used	Volunteer Square is	Board members know	v	
Square	not/do	not know how	inconsistently for	used for soliciting and	how to use and prom	ote	
•	to use	Volunteer	soliciting and recruiting	recruiting volunteers	Volunteer Square on		
Square.		).	volunteers in all volunteer	in all volunteer	their website. Volunte	eer	
			opportunities.	opportunities.	Square is used for		
					soliciting and recruiting	ng	
					volunteers in all	_	
					volunteer opportunitie	es.	

**Professional Development** 

		I	nessional Development		N.I. I
	Not	Below	Meets Expectations	Exceeds Expectations	Notes
	Demonstrated	Expectations			
Unit-created	Unit does not	Unit offers one or	Unit offers 2 or more PD programs or	D Unit offers 4 or more	
Professional	offer professional	more PD	resources to its members annually	PD programs or	
Development	development	programs or	(may include a D/U's annual	resources to its	
(PD)	programming or	resources to its	conference).	members annually	
Programs and	resources.	members.		(may include a Unit's	
Resources				annual conference).	
Use of CEC-	Unit does not use	Unit highlights	Unit highlights PD programming or	Unit highlights or	
Created	PD programming	some PD	resources provided by CEC HQ to its	repackages PD	
Professional	or resources	programming or	members.	programming or	
Development	provided by CEC	resources	/	resources provided by	
(PD)	HQ for member	provided by CEC		CEC HQ to its	
Programs and	programming/PD.	HQ to its		members.	
Resources		members.	/		
				Unit offers debriefing	
				sessions, book clubs,	
				and/or continued	
				conversation via social	
				media or	
				CECommunity	
				platforms upon	
				program conclusion.	

**Programming** 

	Not Demonstrated	Below Expectations	Meets Expectations	Exceeds Expectations	Notes
Advocacy	Unit does not have a policy/advocacy plan, group of active advocates nor do they communicate policy updates to members.	Unit has a group of active advocates but does not have a policy/advocacy plan.  OR  Unit has a policy/advocacy plan but does not have a group of active advocates.	Unit has a policy/advocacy plan and active advocates who can implement the plan.  AND  Unit consistently communicates policy updates to its members and engages advocates through its communications and social media platforms.	Unit has a strong policy/advocacy plan and a group of active advocates who can implement the plan.  AND  Unit engages advocates in two-way communications and provides consistent policy updates through its communications and social media platforms.	
Networking	Unit does not offer networking opportunities.	Unit offers networking opportunities at least once a year.	Unit offers networking opportunities at least twice per year.	Unit offers quarterly networking opportunities.	

**Communications and Branding** 

		Belo	ow Expectations	Meets Exp	ectations	Notes
Official CEC Logo	)	Unit does not us	e an official CEC logo.	Unit uses an official CE	C logo.	
Communication		Unit does not ha	ive a communication	Unit has a communication plan/strategy.		
Plan/Strategy		plan/strategy.				
Branding		Unit does not ac	Ihere CEC approved colors	Unit adheres to CEC ap	proved colors and	
		and branding gu	idelines.	branding guidelines.		
	Not	Demonstrated	Below Expectations	Meets Expectations	Exceeds Expectation	s Notes
Website	Unit do website	es not have a	Unit has a website that is updated less than every three months.	Website is updated at least every 3 months updated with board member contact information, upcoming event details, volunteer opportunities and social media handles/links.	Website is updated monthly with board member contact information, strategic plan, upcoming event details, volunteer opportunities and soc media handles/links. Website is promoted a the source of information for members.	ial
Social Media		es not use	Unit's social media lacks	Unit's social media	Unit uses various soci	al
	social r	nedia platforms.	strategy and is not	lacks strategy but is	media platforms	
			updated/used weekly.	updated/used twice	strategically by	
				weekly.	updating and	
					promoting programs and initiatives relevan	+
					to the D/U's strategic	
					plan multiple times a week.	
					WEEK.	

Member	Unit does not	Unit communicates with	Unit communicates	Unit communicates	
Communication	communicate with its	its members quarterly.	with its members bi-	with its members	
	members annually.		monthly.	monthly.	

			Member	En	gagement		
		Belo	w Expectations		Meets	Expectations	Notes
Renewals and Lapsed Members			eir membership lapse.		Unit reaches out to members who let their membership lapse with information regarding the membership renewal process.		_
Website Membership Registration Page			's website does not link back to CEC's mbership registration page.		Unit's website links back to CEC's membership registration page.		
	No	t Demonstrated	Below Expectations		Meets Expectations	Exceeds Expectations	Notes
		loes not send a me letter to new pers.	Unit sends a Welcome Letter to new members but does not send on a regular basis/does not have an assigned board member or committee to execute.	let mo ba as mo th	nit sends Welcome tters to new embers on a regular isis and has an signed board ember or committee at executes this sk.	Unit sends Welcome letters to new members on a regular basis and has an assigned board member or committee that executes this task.  Unit conducts additional programs and events that support new member onboarding and acclimation to CEC and their Unit, such as mentorship programs, board meet and greets, new member meet and greets, etc.	

Membership	Leadership does not	Leadership knows how	Leadership pulls and	Leadership pulls and	
Data	know how to pull membership data from Unit Community and membership reports.	to pull membership data from Unit Community and membership reports but does not review data.	reviews membership data from Unit Community and membership reports monthly.	reviews membership data from Unit Community and membership reports monthly. The board also compares data to previous months/years, reviews retention rates, etc.	